

# JOB-KA: INZERCE PRACOVNÍCH POZIC

Nabízená pozice, společnost:

Sales Engineer / Moravia Kamstrup A/S – organizační složka

Náplň práce:

This job position ensures sales activities as well as client's technical support in the area  
Maintain and develop good relationship with existing customers in this market segment  
Search for new business opportunities and identify/acquire new customers  
Prepare offers and presentations  
Cooperate with the relevant company's departments when executing the orders of clients  
Coordinate all forms of communication with the company's business partners in the area  
Provide the Country Manager with all relevant information regarding his/her activities in the area

Požadujeme:

University or Bachelor's degree preferred /  
Technical high school + directly related  
previous work experience  
Practical experience with sale of tech. products  
Good technical skills required  
Proficiency in native language Czech  
Good knowledge of English language (both  
verbal and written it must)  
Good knowledge of IT applications (MS  
Windows and MS Office)  
Practical experience with CRM system

Ability to adapt to the company rules, sharing  
of company values and targets  
Be able to achieve high performance levels  
Company and personal presentation  
Using home office for admin part of work  
activities  
Willingness to frequent travel (incl. in abroad)  
Experienced car driver  
Independence and team spirit  
Self-motivated, enthusiastic and energetic  
Responsibility, reliability

Nabízíme:

Benefits will be fixed according to the  
company policy in this respect  
The following benefits should be offered to  
the selected candidate:  
Company car for the private use too

Mobile phone  
Notebook  
5 weeks of vacations  
Meal vouchers  
Others (will be structured by the Client)

Typ pracovního poměru:

Full-time work

Kontaktní osoba:

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